

**MAYFLOWER MUNICIPAL HEALTH GROUP FINANCE COMMITTEE
MINUTES OF MEETING**

June 13, 2024

MMHG Offices, 65 Cordage Park Circle, Suite 110, Plymouth, Ma. 02360

Attendees: Maureen Adams, Town of West Bridgewater
Wendy Lemieux, Wareham Fire District
Chelsea Stevens, Town of Hanover
Thomas J. O'Brien, MMHG Treasurer
Dennis Mullins, US Bank
Dan Pace, US Bank
Sheila Avery, MMHG
Matthew Hanley, Plymouth County

The meeting was called to order at 9:03 a.m. All attendees introduced themselves.

1. **Financial Report**

Treasurer O'Brien reviewed his financial reports, dated April 30, 2024. He said net revenue is \$601,806.40 with claim revenue exceeding claim expense at this time. He said we are doing better versus projections but does not expect it to continue. He stated net assets are \$31,844,571.97. He stated MMHG General Board voted to put \$5,150,000 at risk when setting FY24 rates. He said the other revenue is listed on his report and pays the other expenses of the group.

Treasurer O'Brien said we are in good financial shape to stabilize rates for the next 5-7 years.

MOTION: Lemieux made a motion to accept the Treasurer's Financial report, dated April 30, 2024

SECOND: Stevens

VOTE: motion passed unanimously

2. **Investment performance update with Dennis Mullins (US Bank)**

Mullins said MMHG's portfolio is roughly 35% stocks and 65% in bonds. He said the bond market has performed very well over the past few years. He said the interest rates have been rising quickly and bond prices are falling with stock prices rising. He said we have seen the greatest return in stocks for the past two years. He gave an overview of the past and current market.

Treasurer O'Brien said our goal is to realize 3%-5% with as little risk as possible. He said we have had success with this but it has been difficult market. He said cash is having a higher return and asked if we should invest in cash. Mullins said no as we are mostly bonds and it will grow more in the next few years. Mullins suggested keeping our portfolio as it is.

Mullins reviewed page 5 of the US Bank investment report, dated June 13, 2024. He said the 1-year equity portfolio return net of fees is 16.30% with virtually no gain on the fixed income. He said this is great example of why we want 30%+ in stocks. He said the bond market will be increasing.

Treasurer O'Brien asked if we should keep what we have in cash at this time. Mullins said he is taking his time to change our bonds and that is why the cash is 11% of the portfolio at this time. Mullins said there is very little risk in leaving the cash where it is now.

Treasurer O'Brien asked if there is anything we need to know that is coming up. Mullins said the summer months are slow and more activity will happen after Labor Day. Mullins stated we are rearranging the portfolio now and making bond adjustments.

Mullins reviewed emerging markets and current economic factors.

Treasurer O'Brien asked the Committee if they had any questions and there were none.

3. **Accept Meeting Minutes**

MOTION: Stevens made a motion to accept the February 28, 2024 meeting minutes.

SECOND: Lemieux

VOTE: The motion passed unanimously

4. **Any other matters that may appropriately come before the Committee**

None

5. **Next Meeting**

September 12, 2024, 9:00 a.m.

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Treasurer O'Brien stated the Steering Committee will potentially meet on the same day and would like to coordinate so Mullins can review with the Steering Committee.

6. **Adjourn**

MOTION: Lemieux made a motion to adjourn at 9:52 a.m.

SECOND: Stevens

VOTE: motion passed unanimously

Respectfully submitted,
Sheila Avery

Reference Documents for this Meeting (2):

- 1) **MMHG Statement of Net Assets and Operating Statement April 30, 2024**
- 2) **US Bank presentation, dated June 13, 2024**